

Horace Mann Investors, Inc. Representative Listing - Iowa RIC 403(b)

Loc Code	Location	Rep's Name	Broker-Dealer	Rep Number	Rep Address 1	Rep Address 2	City, State	Zip	Rep Phone	Email
0063	AKRON WESTFIELD	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
0018	ADAIR-CASEY	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
0027	ADEL-DE SOTO-MINBURN	Zach Bishop	Horace Mann Investors, Inc.	B831	908 Eighth Street Suite 1		W. DES MOINES, IA	50265	(515) 224-6888	zachary.bishop@horacemann.com
0009	AGWSR	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
0441	A-H-S-T	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
0072	ALBERT CITY-TRUESDALE	Matthew Nordsiek	Horace Mann Investors, Inc.	B792	Home Office	1 Horace Mann Plaza	Springfield, IL	62715	(877) 461-0018	Matthew.Nordsiek@HoraceMann.com
0081	ALBIA	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell, IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
0108	ALDEN	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
0126	ALGONA	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
0171	ALTA	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
0225	AMES	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
0234	ANAMOSA	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
0243	ANDREW	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
0261	ANKENY	William John Bishop	Horace Mann Investors, Inc.	A083	913 9TH St Unit 2		W. DES MOINES, IA	50265	(515) 222-4427	william.bishop@horacemann.com
0279	APLINGTON-PARKERSBURG	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
0355	AR-WE-VA	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
0387	ATLANTIC	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
0414	AUDUBON	Michael Reiter	Horace Mann Investors, Inc.	5124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
0423	AURELIA	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
0472	BALLARD	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
0504	BATTLE CREEK-IDA GROVE	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
0513	BAXTER	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell, IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
0540	BCLUW	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
0576	BELLE PLAINE	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coraville, IA	52241	(319) 359-1142	daniel.roper@horacemann.com
0585	BELLEVOUE	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
0594	BELMOND-KLEMMME	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
0603	BENNETT	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coraville, IA	52241	(319) 359-1142	daniel.roper@horacemann.com
0609	BENTON	Matthew Nordsiek	Horace Mann Investors, Inc.	B792	Home Office	1 Horace Mann Plaza	Springfield, IL	62715	(877) 461-0018	Matthew.Nordsiek@HoraceMann.com
0621	BETTENDORF	Steven Schrock	Horace Mann Investors, Inc.	A234	1465 41ST STREET	SUITE 2	MOLINE, IL	61265	(309) 797-6784	steve.schrock@horacemann.com
0720	BONDURANT-FARRAR	William John Bishop	Horace Mann Investors, Inc.	A083	913 9TH St Unit 2		W. DES MOINES, IA	50265	(515) 222-4427	william.bishop@horacemann.com
0729	BOONE	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
0747	BOYDEN-HULL	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
1917	BOYER VALLEY	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
0846	BROOKLYN-GUERNSEY-MALCOM	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell, IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
0882	BURLINGTON	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell, IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
0918	CAL	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
0916	CALAMUS/WHEATLAND	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
0914	CAM	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
0936	CAMANCHE	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
0977	CARDINAL	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell, IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
0981	CARLISLE	William John Bishop	Horace Mann Investors, Inc.	A083	913 9TH St Unit 2		W. DES MOINES, IA	50265	(515) 222-4427	william.bishop@horacemann.com
0999	CARROLL	Michael Reiter	Horace Mann Investors, Inc.	5124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
1044	CEDAR FALLS	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
1053	CEDAR RAPIDS	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coraville, IA	52241	(319) 359-1142	daniel.roper@horacemann.com
1062	CENTER POINT-URBANA	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coraville, IA	52241	(319) 359-1142	daniel.roper@horacemann.com
1071	CENTERVILLE	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell, IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
1080	CENTRAL	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
1089	CENTRAL CITY	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coraville, IA	52241	(319) 359-1142	daniel.roper@horacemann.com
1082	CENTRAL CLINTON	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
1093	CENTRAL DECATUR	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
1079	CENTRAL LEE	Michael Reiter	Horace Mann Investors, Inc.	5124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
1095	CENTRAL LYON	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
4772	Central Springs Community Schools	Susan Grieme	Horace Mann Investors, Inc.	A010	SUE GRIEME AGENCY	1000 E 146TH STE 241	BURNSVILLE, MN	55337	(952) 423-3647	sue.grieme@horacemann.com
1107	CHARITON	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
1116	CHARLES CITY	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
1134	CHARTER OAK-UTE	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
1152	CHEROKEE	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
1197	CLARINDA	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
1206	CLARION-GOLDFIELD	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
1211	CLARKE	Michael Reiter	Horace Mann Investors, Inc.	5124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
1215	CLARKSVILLE	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
2763	CLAYTON RIDGE	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
1221	CLEAR CREEK-AMANA	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coraville, IA	52241	(319) 359-1142	daniel.roper@horacemann.com
1233	CLEAR LAKE	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
1278	CLINTON	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
1332	COLFAX-MINGO	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell, IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
1337	COLLEGE	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coraville, IA	52241	(319) 359-1142	daniel.roper@horacemann.com
1350	COLLINS-MAXWELL	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
1359	COLO-NESCO	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
1368	COLUMBUS	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell, IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
1413	COON RAPIDS-BAYARD	Michael Reiter	Horace Mann Investors, Inc.	5124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
1431	CORNING	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
1449	CORWITH-WESLEY	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
1476	COUNCIL BLUFFS	Dick P. Wollman	Horace Mann Investors, Inc.	1600	11329 P STREET	SUITE 101	OMAHA, NE	68137	(402) 592-3871	dick.wollman@horacemann.com
1503	CRESTON	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
1576	DALLAS CENTER-GRIMES	Zach Bishop	Horace Mann Investors, Inc.	B831	908 Eighth Street Suite 1		W. DES MOINES, IA	50265	(515) 224-6888	zachary.bishop@horacemann.com
1602	DANVILLE	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell, IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com

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1611	DAVENPORT	Steven Schrock	Horace Mann Investors, Inc.	A234	1465 41ST STREET	SUITE 2	MOLINE, IL	61265	(309) 797-6784	steve.schrock@horacemann.com
1619	DAVIS COUNTY	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
1675	DELWOOD	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
1701	DENISON	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
1737	DES MOINES INDEPENDENT	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
1791	DIKE-NEW HARTFORD	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
1854	DOWS	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
1863	DUBUQUE	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
1908	DUNKERTON	Matthew Nordsiek	Horace Mann Investors, Inc.	B792	Home Office	1 Horace Mann Plaza	Springfield, IL	62715	(877) 461-0018	Matthew.Nordsiek@HoraceMann.com
1926	DURANT	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
1944	EAGLE GROVE	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
1953	EARLHAM	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
1963	EAST BUCHANAN	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
1965	Easton Valley CSD	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
1968	EAST MARSHALL	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
3978	EAST MILLS	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
6741	EAST SAC COUNTY	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
1970	EAST UNION	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
1972	EASTERN ALLAMAKEY	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
0657	EDDYVILLE-BLAKESBURG-FREMON	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
1989	EDGEWOOD-COLESBURG	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Belleuve, IA 52031	62715	(319) 930-6266	Jeff.nieland@horacemann.com
2007	ELDORA-NEW PROVIDENCE	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
2016	ELK HORN-KIMBALLTON	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
2097	ENGLISH VALLEYS	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
2113	ESSEX	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
2124	ESTHERVILLE LINCOLN	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
2151	EXIRA	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
2169	FAIRFIELD	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
2205	FARRAGUT	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
2295	FOREST CITY	Susan Grieme	Horace Mann Investors, Inc.	A010	SUE GRIEME AGENCY	1000 E 146TH STE 241	BURNSVILLE, MN	55337	(952) 423-3647	sue.grieme@horacemann.com
2313	FORT DODGE	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
2322	FORT MADISON	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
6273	FREDERICKSBURG	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
2369	FREMONT-MILLS	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
2376	GALVA-HOLSTEIN	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
2403	GARNER-HAYFIELD	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
2457	GEORGE-LITTLE ROCK	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
2466	GILBERT	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
2502	GLADBROOK-REINBECK	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
2511	GLENWOOD	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
2520	GLIDDEN-RALSTON	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
2682	GMG	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
3195	GREENE County	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
2709	GRINNELL-NEWBURG	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
2727	GRUNDY CENTER	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
2754	GUTHRIE CENTER	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
2772	HAMBURG	Matthew Nordsiek	Horace Mann Investors, Inc.	B792	Home Office	1 Horace Mann Plaza	Springfield, IL	62715	(877) 461-0018	Matthew.Nordsiek@HoraceMann.com
2781	HAMPTON-DUMONT	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
2826	HARLAN	Matthew Nordsiek	Horace Mann Investors, Inc.	B792	Home Office	1 Horace Mann Plaza	Springfield, IL	62715	(877) 461-0018	Matthew.Nordsiek@HoraceMann.com
2834	HARMONY	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
2862	HARTLEY-MELVIN-SANBORN	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
2977	HIGHLAND	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
2988	HINTON	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
2766	H-L-V	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
3033	HUBBARD-RADCLIFFE	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
3042	HUDSON	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
3060	HUMBOLDT	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
3168	IKM-MANNING	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
3105	INDEPENDENCE	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
9915	INDIAN HILLS	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
3114	INDIANOLA	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
3119	INTERSTATE 35	Michael Reiter	Horace Mann Investors, Inc.	S124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
3141	IOWA CITY	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
3150	IOWA FALLS	Ethan Dornbush	Horace Mann Investors, Inc.	B778	1206 Sixth Street		Nevada, IA	50201	(402) 980-8910	Ethan.dornbush@horacemann.com
3154	IOWA VALLEY	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
3204	JESUP	William John Bishop	Horace Mann Investors, Inc.	A083	913 9TH St Unit 2		W. DES MOINES, IA	50265	(515) 222-4427	william.bishop@horacemann.com
3231	JOHNSTON	William John Bishop	Horace Mann Investors, Inc.	A083	913 9TH St Unit 2		W. DES MOINES, IA	50265	(515) 222-4427	william.bishop@horacemann.com
3312	KEOKUK	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
3330	KEOTA	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
3348	KINGSLEY-PIERSON	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
3375	KNOXVILLE	Elizabeth Carey	Horace Mann Investors, Inc.	B832	Carey Insurance	821 Fifth Avenue Suite 403	Grinnell,IA	50112	(515) 779-0638	elizabeth.carey2@horacemann.com
3420	LAKE MILLS	Susan Grieme	Horace Mann Investors, Inc.	A010	SUE GRIEME AGENCY	1000 E 146TH STE 241	BURNSVILLE, MN	55337	(952) 423-3647	sue.grieme@horacemann.com
3465	LAMONI	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
3537	LAURENS-MARATHON	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
3555	LAWTON-BRONSON	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
3600	LE MARS	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIoux CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
3609	LENOX	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
3645	LEWIS CENTRAL	Matt Hellbusch	Horace Mann Investors, Inc.	B964	Highmark Financial LLC	18025 Oak St Suite A	Omaha, NE	68130	(402) 659-8973	Matt.Hellbusch@horacemann.com
3715	LINN-MAR	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com

Loc Code	Location	Rep's Name	Broker-Dealer	Rep Number	Rep Address 1	Rep Address 2	City, State	Zip	Rep Phone	Email
	AREA EDUCATION AGENCIES									
9207	AEA 267	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
9210	GRANT WOOD AEA 10	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
9215	GREAT PRAIRIE AEA	Michael Reiter	Horace Mann Investors, Inc.	5124	8600 WESTOWN PKWAY	SUITE 101	WEST DES MOINES, IA	50266	(515) 276-4488	mike.reiter@horacemann.com
9211	HEARTLAND AEA 11	William John Bishop	Horace Mann Investors, Inc.	A083	913 9TH St Unit 2		W. DES MOINES, IA	50265	(515) 222-4427	william.bishop@horacemann.com
9201	KEYSTONE AEA 1	Jeffrey Nieland	Horace Mann Investors, Inc.	B720	109 State Street		Bellevue, IA 52031	62715	(319) 930-6266	jeff.nieland@horacemann.com
9213	GREEN HILLS AEA	Matthew Nordsiek	Horace Mann Investors, Inc.	B792	Home Office	1 Horace Mann Plaza	Springfield, IL	62715	(877) 461-0018	Matthew.Nordsiek@HoraceMann.com
9209	MISSISSIPPI BEND AEA 9	Steven Schrock	Horace Mann Investors, Inc.	A234	1465 41ST STREET	SUITE 2	MOLINE, IL	61265	(309) 797-6784	steve.schrock@horacemann.com
9212	NORTHWEST AEA	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIOUX CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
9205	PRAIRIE LAKES AEA 8	Matthew Nordsiek	Horace Mann Investors, Inc.	B792	Home Office	1 Horace Mann Plaza	Springfield, IL	62715	(877) 461-0018	Matthew.Nordsiek@HoraceMann.com
	COMMUNITY COLLEGES									
9911	DES MOINES AREA	William John Bishop	Horace Mann Investors, Inc.	A083	913 9TH St Unit 2		W. DES MOINES, IA	50265	(515) 222-4427	william.bishop@horacemann.com
9909	EASTERN IOWA	Steven Schrock	Horace Mann Investors, Inc.	A234	1465 41ST STREET	SUITE 2	MOLINE, IL	61265	(309) 797-6784	steve.schrock@horacemann.com
9907	HAWKEYE	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
9915	INDIAN HILLS	Michael Reiter	Horace Mann Investors, Inc.	5124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
9905	IOWA CENTRAL	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIOUX CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
9903	IOWA LAKES	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIOUX CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com
9906	IOWA VALLEY	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
9913	IOWA WESTERN	Dick P. Wollman	Horace Mann Investors, Inc.	1600	11329 P STREET	SUITE 101	OMAHA, NE	68137	(402) 592-3871	dick.wollman@horacemann.com
9910	KIRKWOOD	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
9901	NORTHEAST IOWA	Greg Nicoll	Horace Mann Investors, Inc.	B137	GREG NICOLL AGENCY	3353 MARNIE AVE	WATERLOO, IA	50701	(319) 235-1781	greg.nicoll@horacemann.com
9902	NORTH IOWA AREA	Susan Grieme	Horace Mann Investors, Inc.	A010	SUE GRIEME AGENCY	1000 E 146TH STE 241	BURNSVILLE, MN	55337	(952) 423-3647	sue.grieme@horacemann.com
9904	NORTHWEST IOWA	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
9916	SOUTHEASTERN	Daniel Roper	Horace Mann Investors, Inc.	B682	Apple Insurance and Investm	1150 5th St Suite 152	Coralville,IA	52241	(319) 359-1142	daniel.roper@horacemann.com
9914	SOUTHWESTERN	Michael Reiter	Horace Mann Investors, Inc.	5124	913 9th St Suite 3		WEST DES MOINES, IA	50265	(515) 276-4488	mike.reiter@horacemann.com
9912	WESTERN IOWA TECH	Michael C. Croker	Horace Mann Investors, Inc.	B826	Croker & Associates LLC	600 Fourth St. Ste 320	SIOUX CITY, IA	51101	(712) 252-2829	michael.croker@horacemann.com